



## **Rich Menze**

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Rich began his work life in the insurance business. Several years later he chose another path and joined a local automobile dealership as a finance and insurance specialist, later becoming general manager of the dealership. Ten years later, he returned to the insurance industry to be his own boss as an independent advisor working closely with financial institutions and registered representatives. Rich's agency focused on providing advanced insurance design and grew to include over 300 specialists in 28 states.

Today Rich focuses on working with advisors to develop relationships with clients to provide planning related solutions for high net worth individuals, business owners, farmers and ranchers. His office also provides insurance concepts, case design ideas, underwriting, processing, and policy administration for those he serves. In his free time, Rich enjoys spending time with family and friends, golfing, and travel.

### **EDUCATION**

- College/North Dakota State University, Fargo, ND
- College/Moorhead State University, Moorhead, MN  
Degree (B.S.) Accounting, 1973